## CLIENT SUCCESS STORY

## Elevating/Efficiency: <br> How Our Streamlined Recruitment Process Outsourcing Drove Rapid Team Expansion

## Comrise RPO Staffing Solutions

With a global scale, we have always focused on the research of human capital management and continue to innovate in providing customers with a one-stop, full-process, customized RPO service solution including:

- Talent Consulting
- Recruitment Optimization
- Integration
- Improved Talent Structure


## The Client Background

- Fortune 500 company renowned for pioneering hardware and software innovations
- 35+ locations across the globe
- 10,000+ employees


## Pain Points

- Limited access to a diverse talent pool across different regions and markets
- Fluctuations in hiring needs and limited scalability across 11 major clients
- Lack of knowledge and tools for end-to-end recruitment across various key industries


## Our Solutions

- Partnered with stakeholders to tackle distinct obstacles and synchronize recruitment objectives among its key clients.
- Established a comprehensive recruitment process to meet hiring requirements from start to finish.
- Deployed our talent solutions team to fulfill positions spanning the US, Philippines, APAC, India, Malaysia, and EMEA regions.

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| Geography | All-time headcount | Team Target and Performance |
| :---: | :---: | :---: |
| Philippines and Indonesia, Oceania | 13 Recruiters | 1,800 (End to End recruitment) |
| Philippines | 33 (Recruiter, Coordinator and Sourcer) | 2,000 (End to End Recruitment) |
| APAC | 9 Technical Recruiters | 1000+ hires within APAC |
| US | 7 (5 Technical Recruiter and 2 Sourcers) | - 40 team hires monthly <br> - Class hiring event avg 200+ per quarter (IT roles) |
| APAC \& India | 5 Talent Coordinators | 1,000 monthly recruitment onboarding transactions |
| US | 20 (13 Talent Coordinator and 3 Recruiters) | - Avg 60 offers monthly per recruiter monthly <br> - 2,100 onboarding transactions monthly |
| APAC, US \& EMEA | 55 Talent Coordinators | 10,000 monthly recruitment onboarding, screening, screening, off boarding transactions |
| US | 20 Talent Coordinators | 15,000 |
| Malaysia | 2 Recruiters | 100 hires |
| Philippines | 2 Recruiters | 100 hires |
| US | 30 (6 Recruiters; 24 Talent Coordinators) | - 50 hires target monthly per recruiter <br> - HR activities such as benefits processing and coordination 1000+ monthly per Talent Coordinator. |

